Investment & Finance Club - December 4, 2024

Market Update, Year-End Tax Planning

Pebble Valley Wealth Management

Kirk A. Kreikemeier, CFP®, CFA, FSA

708-246-2366 | kirk@pvwealthmgt.com | pvwealthmgt.com



Agenda

Nibble on cookies and information

- Refined Asset Allocation Framework to Express Views
- Market Update asset classes, US debt levels, bond yields
- Year-end Tax Planning focus on Roth conversions

- See last slide + http://www.pvwealthmgt.com/ for free market-related resources
 - "The Financial Translator" PVWM podcast and subscribe to Monthly Newsletter
 Kirk A. Kreikemeier, CFP®, CFA, FSA; Bre Robinson, FPQP; Allison Meers, CFP®
 4365 Lawn Avenue, Suite 5 Western Springs, IL 60558
 708-246-2366 | kirk@pvwealthmgt.com | bre@ and alli@pvwealthmgt.com



Refined Asset Allocation for Active Views

Mana Dafinad

II CO / AOII



3 different levels of portfolio granularity for asset classes

- Set target % for given asset class; know the underlying exposure of security owned
- More refined allocation has ability to express views and tax loss opportunities; more work or get help
- US equities abnormally high; International abnormally low over past 15 years (see JPM Nov '24 pg 47)

"60/40"	More Refined	Asset Class Detail Return*	StdDev*
		US Large Cap 14.21	14.6
	US Equity	US Small Cap 11.54	19.8
		Int'l Dev 5.51	15.7
Equity	Int'l Equity	Int'l EM 3.29	17.6
		US 1-3yr Bond 2.41	1.8
		US Corp Bond 3.85	6.2
		US TIPS 2.82	5.1
	Treasuries	US HY 6.70	7.2
	Corporates	Int'l Bond (Hdgd) 2.86	3.6
		US REIT 10.00	17.0
Bonds	ALTS	Commodity -0.98	14.5
		TREND (10yr) 2.23	10.1
	Cash	3M TBill 1.16	0.5

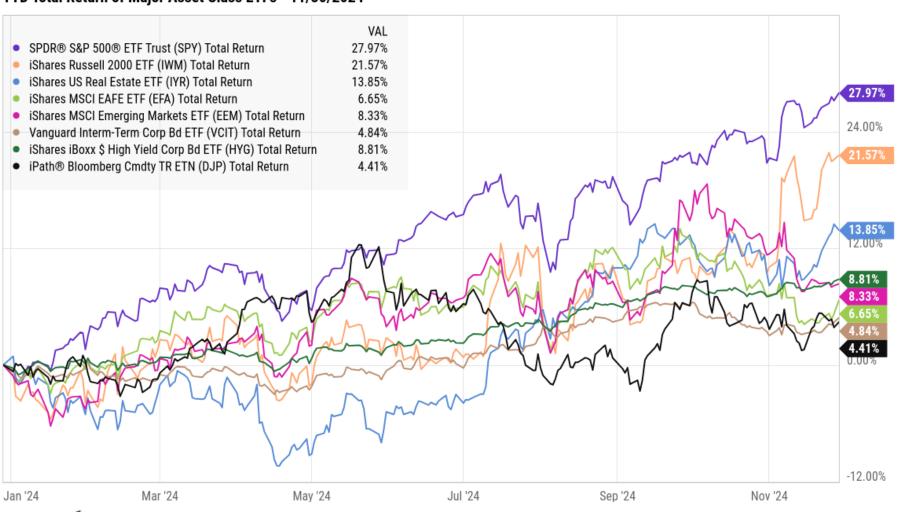
See JPM Guide pages for Valuation (Nov'24)

- Equity 5,6,11,14,47
- Bond 35, 37, 39



Major Asset Classes YTD Returns and Valuation

YTD Total Return of Major Asset Class ETFs - 11/30/2024

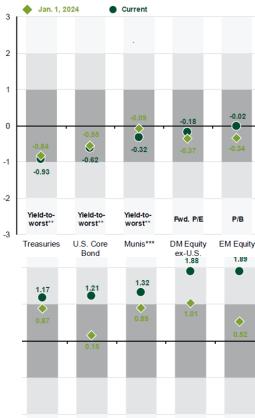


Market Update

JPM Nov '24 - pg 6, 61

Asset class valuations

Z-scores based on 25-year average valuation measures*



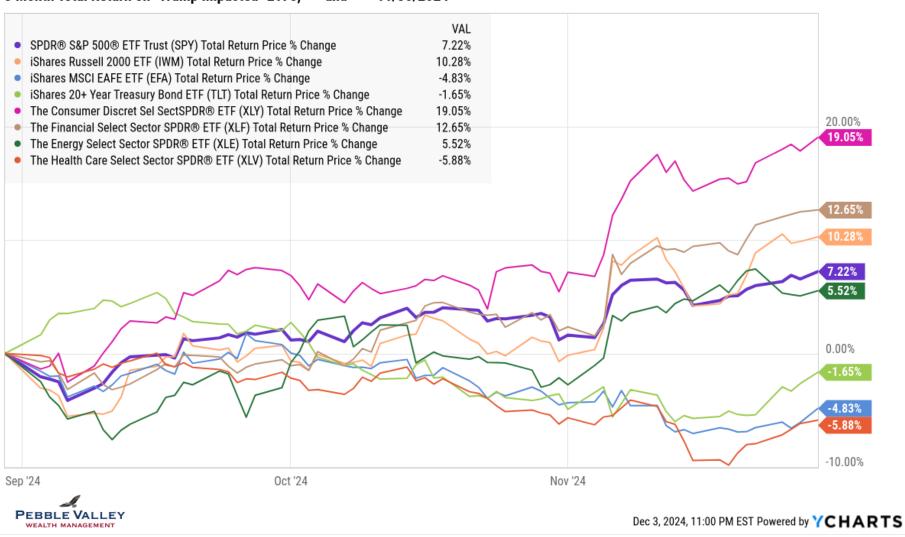
| Sprea | Chron | Fwd. | Fwd.



Dec 3, 2024, 9:50 PM EST Powered by **YCHARTS**

"Trump Impacted" Asset Class and Sectors

3 Month Total Return on "Trump Impacted" ETFs; "+" and "-" 11/30/2024



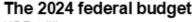
Market Update

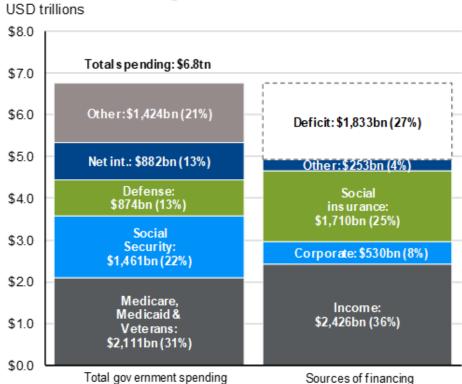
- Another asset class with "+" impact is crypto
- Ticker BITB is up 65.7% over this same 3 Months
- Very volatile however; leverage also driving price, especially from MSTR



That's a lot of debt; cost to service 13% and growing

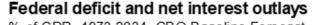
Market Update

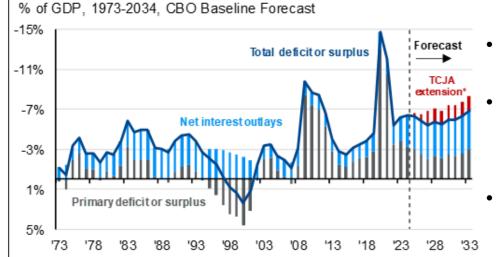




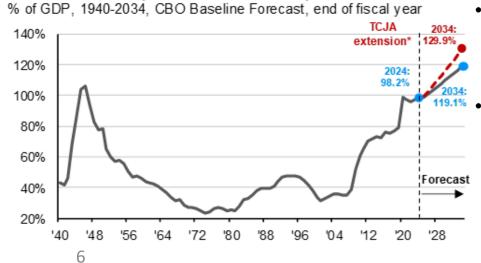
CBO's Baseline economic assumptions

	2024	'25-'26	'27-'28	'29-'34
Real GDP growth	2.9%	2.0%	1.7%	1.8%
10-year Treasury	4.5%	4.0%	3.6%	4.0%
Headline inflation (CPI)	3.2%	2.4%	2.2%	2.2%
Unemployment	3.8%	4.0%	4.3%	4.5%





Federal net debt (accumulated deficits)



"deficit" vs. "debt"

Cost of debt 13%

Driving rates higher (bond vigilantes)

53% for 'defined' programs (47% '23)

Will all tax cuts be extended?

Net debt excludes large SS IOUs

Source: JPM Guide to Markets



Rates relatively high, credit spreads tight, real yields real



PEBBLE VALLEY



Market Update

- Rising rates in 2022-23 with relative peak Nov '23
- 2s / 10s spread +0.05%; remains flat
- Credit spreads very tight; stay up in quality
- Real yields real; latest I-Bond reset has 1.2% fixed
 - Higher rates impact equity valuation, especially growth (JPM Guide Nov '24 pg 9)

Dec 3, 2024, 10:32 PM EST Powered by YCHARTS



Know your tax brackets

- marginal vs. effective tax rate
- capital gains, qualified dividends
- More clarity on '26 "sunset"; inflation helps brackets!

MFJ - 2024 - FEDERAL TAX RATE								L	iŀ	
inc	ome over	bu	t below	Tax Rt	Cu	m Tax	Eff Rate	CG Rate		
\$	-	\$	23,200	10%	\$	2,320	10.0%	0.0%		ı
\$	23,200	\$	94,300	12%	\$	10,852	11.5%	0.0%		l
\$	94,300	\$	201,050	22%	\$	34,337	17.1%	15.0%		l
\$	201,050	\$	383,900	24%	\$	78,221	20.4%	15-18.8%		l
\$	383,900	\$	487,450	32%	\$:	111,357	22.8%	18.8%		l
\$	487,450	\$	731,200	35%	\$:	196,670	26.9%	18.8-23.8%		
\$	731,200	ê	and above	37%		??	??	23.8%		

	SINGLE - 2024 - FEDERAL TAX RATE								
inc	ome over	bu	t below	Tax Rt	Cu	m Tax	Eff Rate	CG Rate	
\$	-	\$	11,600	10%	\$	1,160	10.0%	0.0%	
\$	11,600	\$	47,150	12%	\$	5,426	11.5%	0.0%	
\$	47,150	\$	100,525	22%	\$	17,169	17.1%	15.0%	
\$	100,525	\$	191,950	24%	\$	39,111	20.4%	15.0%	
\$	191,950	\$	243,725	32%	\$	55,679	22.8%	15-18.8%	
\$	243,725	\$	609,350	35%	\$:	183,647	30.1%	18.8-23.8%	
\$	609,350	a	nd above	37%		??	??	23.8%	

*CG Breaks \$94,050; \$583,750; 3.8% Medicare tax starts at \$250k AGI

SS/Medicare

Year-End Tax Planning

- 2.5% inflation adjustment for SS in 2025
- Medicare premium \$174.70 to \$185.00/mth
- Extra Medicare premiums PER MONTH for 2025 by Modified AGI (before deductions)
- Complete Form SSA-44 if "Life-Changing Event" changes income (retire most common)

SINGLE	MFJ	premium B	extra	Cum
MAGI not >	MAGI not >	MTHLY	D prem	Extra/per
106,000	212,000	185.00		-
133,000	266,000	259.00	13.70	87.70
167,000	334,000	370.00	35.30	234.00
200,000	400,000	480.90	57.00	401.90
500,000	750,000	591.90	78.60	591.50
Above \$500k	Above \$750k	628.90	85.80	714.30



10% 15% 25% 28% 33% 35% 39.6

^{*}CG Breaks \$47,025; \$518,900; 3.8% Medicare tax starts at \$200k AGI

Year-end tax planning (see PVWM blog post)

Year-End Tax Planning

- Finish Required Minimum Distributions (RMD) age 73 for 2023+
 - Was 70.5, then 72 in '20; no RMDs for Roth IRA AND 401k/3b
 - Inherited IRAs have own rules; was death after 2020? 10-year rule; must take on Roth
- Qualified Charitable Distribution (QCD) age 70.5, max \$105k/yr for '24
 - Counts as RMD but not taxable, reduces "IRMAA income", NOT on 1099-R!, high standard deduction
- Tax-loss harvesting (do it year-round!) ... or tax-gain harvesting!
 - Wash sale rules (+/- 30 days; n/a if gain); ALL accounts (including spouse); take gains if <=12% bracket
- Other year-end deadlines
 - Donor Advised Fund; 401k/3b savings via payroll; 529 funding **AND reimburse**; tax withholding (1/15)
- 2026 Sunset likely not occur for most taxes; Estate Exemption safe (\$13.61mm '24)
- Roth conversion go deeper on next slides (focus on tax arbitrage)



Roth Conversion Steps (focus on tax differentials)

Roth Conversions

- #1 What account withdrawals are taxable?
 - Traditional IRAs/401k withdrawals are ordinary income (if all contributions deductible; Form 8606)
 - Roth IRAs and brokerage accounts are not; may have capital gains tax as sell in brokerage
- #2 Need current year amounts for any of following
 - RMDs net of QCDs, capital gain/loss, desire to fund DAF, wages, pension, taxable annuity income
- #3 What is current year expected 'ordinary taxable income' and marginal tax rate
 - Update pg 1 tax return values: "taxable income" "qual divs" "capital gains if +"; find on tax table
- #4 What is expected marginal tax rate over the years
 - SS and RMD start year and amounts? Expect inherited IRAs? use QCDs? Single filer after spouse pass?
- #5 AFTER RMDs / QCDs done... Roth convert enough to "fill your bracket(s)"
 - Other: state with no IRA tax? Some Trad if charitable, expect LTC expenses; between jobs

Roth Convert examples – "easy once know what doing"

Example 1 – retired but no SS or RMDs; will be in 22+% long-term

Initially "fill the 22%" but need to stop before so don't trip IRMAA

After starts SS and taking RMDs. fill up to IRMAA if room after QCDs

Aitei .	starts 22 and taking minos, i	ш ир го тк	MAA II TUUII	Taitel QCD	3
1040 Line #		<u>2023</u>	<u>2024</u>	<u>2031</u>	
1040-1a	WAGES (W2)	160,000	50,000	-	
1040-2a	TAX EXEMPT INTEREST (add to MAGI)	3,000	3,000	3,000	
1040-2b	TAXABLE INTEREST	50	50	50	
1040-3a	QUALIFIED DIVIDENDS	20,000	20,000	20,000	
1040-3b	ORDINARY DIVIDENDS (includes qual dive	25,000	25,000	25,000	
1040-4a	IRA DISTRIBUTIONS	-	-	120,000	RMDs + Roth convert
1040-4b	IRA DIST (taxable - reduced by QCD)	-	-	115,000	
1040-5b	Pension and Annuities - just list taxable	10,000	10,000	10,000	
1040-6a	Social Security Benefits	-	-	80,000	gross before Medicare deduct
1040-6b	Social Security Benefits Taxable	-	-	68,000	up to 85% as taxable income
1040-7	CAP GAINS (SCH D)	(3,000)	(3,000)	5,000	
1040-10	Total SCH 1 Part II	8,750	9,300	-	deductions like HSA, other
1040-11	ADJ GROSS INCOME	183,300	72,750	223,050	IRA deduct? Roth? extra 3.8%
KK:IRMAA MAGI	IRMAA MAGI	186,300	75,750	226,050	check IRMAA bands
1040-12	STANDARD DEDUCTIONS	27,700	29,200	29,200	or itemized if higher
1040-15	TAXABLE INCOME	155,600	43,550	193,850	includes qual divs + cap gains
KK: ORD INC	Ordinary Income through brackets	135,600	23,550	168,850	
	Action		convert \$130k	no convert	
			stop at IRMAA	QCD charity	

Roth Conversions



Example 1b – still working but between jobs



Roth Convert examples – "easy once know what doing"

Example 2 – retired, no SS or RMDs; 10% long-term; SS tax torpedo

- Living off taxable brokerage account until SS, RMDs (if any) so taxable income low
- Convert to use deductions = \$0 tax; when SS begins no convert, most SS not taxable

1040 Line #		<u>2023</u>	<u>2024</u>	<u>2026</u>	
1040-1a	WAGES (W2)	-	-	-	
1040-2a	TAX EXEMPT INTEREST (add to MAGI)	-	-	-	
1040-2b	TAXABLE INTEREST	3,000	3,000	3,000	
1040-3a	QUALIFIED DIVIDENDS	10,000	10,000	5,000	
1040-3b	ORDINARY DIVIDENDS (includes qual divs	15,000	12,000	8,000	
1040-4a	IRA DISTRIBUTIONS	-	-	3,500	RMDs + Roth convert
1040-4b	IRA DIST (taxable - reduced by QCD)	-	-	3,500	
1040-5b	Pension and Annuities - just list taxable	-	-	-	
1040-6a	Social Security Benefits	-	-	33,000	gross before Medicare deduct
1040-6b	Social Security Benefits Taxable	-	-	5,500	up to 85% as taxable income
1040-7	CAP GAINS (SCH D)	(3,000)	5,000	5,000	
1040-10	Total SCH 1 Part II	-	-	-	deductions like HSA, other
1040-11	ADJ GROSS INCOME	15,000	20,000	25,000	IRA deduct? Roth? extra 3.8%
KK:IRMAA MAGI	IRMAA MAGI	15,000	20,000	25,000	check IRMAA bands
1040-12	STANDARD DEDUCTIONS	13,850	14,600	14,600	or itemized if higher
1040-15	TAXABLE INCOME	1,150	5,400	10,400	includes qual divs + cap gains
KK: ORD INC	Ordinary Income through brackets	(8,850)	(9,600)	400	
	Action		convert \$10k	no convert	
			use up std deduct	SS not taxable	

Roth Conversions



Example 2b –
young and in 12%
bracket; clean up
past Traditional



Roth Convert examples – "easy once know what doing"

Example 3 – HNW, retired, SS + RMDs; 24% long-term; 35% widow

• Charitable using QCDs + DAF (large cap gains); in 4th wide IRMAA band so not factor

Convert to fill 24%, more room if DAF; consider filling 32% since widow or heirs there

COLIVE		DAF, CONSIG	er mining 52%	o Silice wide	ow of fields there
1040 Line #	·	<u>2023</u>	<u>2024</u>	2025-SINGLE	
1040-1a	WAGES (W2)	-	-	-	
1040-2a	TAX EXEMPT INTEREST (add to MAGI)	20,000	20,000	20,000	
1040-2b	TAXABLE INTEREST	5,000	5,000	5,000	
1040-3a	QUALIFIED DIVIDENDS	100,000	100,000	100,000	
1040-3b	ORDINARY DIVIDENDS (includes qual divs	120,000	120,000	120,000	
1040-4a	IRA DISTRIBUTIONS	150,000	150,000	150,000	RMDs + Roth convert
1040-4b	IRA DIST (taxable - reduced by QCD)	100,000	100,000	100,000	
1040-5b	Pension and Annuities - just list taxable	60,000	61,800	63,654	
1040-6a	Social Security Benefits	50,000	51,600	35,501	gross before Medicare deduct
1040-6b	Social Security Benefits Taxable	42,500	43,860	30,176	up to 85% as taxable income
1040-7	CAP GAINS (SCH D)	50,000	70,000	70,000	
1040-10	Total SCH 1 Part II	-	-	-	deductions like HSA, other
1040-11	ADJ GROSS INCOME	377,500	400,660	388,830	IRA deduct? Roth? extra 3.8%
KK:IRMAA MAGI	IRMAA MAGI	397,500	420,660	408,830	check IRMAA bands
1040-12	STANDARD DEDUCTIONS	60,000	100,000	80,000	or itemized if higher
1040-15	TAXABLE INCOME	317,500	300,660	308,830	includes qual divs + cap gains
KK: ORD INC	Ordinary Income through brackets	167,500	130,660	138,830	
	Action	QDC, E	OAF, convert \$250k	no convert	
			24%, wide IRMAA	in 35%, top end	of wide IRMAA

Roth Conversions



Example 3b – state tax arbitrage for kids (IL-0% vs. CA-10%)



Free sources to reference

Resources

- PVWM Resources
 - https://www.pvwealthmgt.com/market-graphs
 - Summary graphs of rates, corporate spreads, inflation, unemployment updated daily
- PVWM Blog and "The Financial Translator" Podcast
 - https://www.pvwealthmgt.com (also monthly newsletter; provide email)
 - Semi-monthly: financial topic mid-month; market summary with graphs end of month
- JPM Guide to the Markets (11/30/24 fav's: 5, 6, 9,11, 13, 14, 20, 24,29,32,35,37,40,41, 44, 46, 47, 48,61, 64)
 - https://am.jpmorgan.com/us/en/asset-management/adv/insights/market-insights/guide-to-the-markets/
 - Graphic rich summary of various markets quarterly PDF or on-screen; updated monthly if login
- FRED
 - https://fred.stlouisfed.org (check out "Macro Snapshot")
 - Resource for all economic data Graphs, FRED Blog, Economic Research Resources > Publications